



THE UNIVERSITY  
*of* ADELAIDE

# EXHIBITOR GUIDE

12 March 2020



ADELAIDE UNIVERSITY  
LAW STUDENTS' SOCIETY

# 7 STEPS FOR A SUCCESSFUL CAREERS FAIR

*To help prepare you for the 2020 Careers Fair, we've compiled the following tips based on past feedback from law firms!*

## 1. DRESS TO IMPRESS

The Careers Fair is a professional event, so you'll want to look the part! We encourage you to come in business or business casual clothes if possible.

## 2. KNOW YOUR EXHIBITORS

By taking the time to learn a little about each exhibitor beforehand, you can get so much more out of this event. The next few pages of our [Exhibitor Guide](#) give a run-down of each exhibitor!

## 3. PREPARE A QUESTION OR TWO IN ADVANCE

Want to be the student that stands out? Ask the exhibitors a little more than what their firm does or when their clerkships open for applications. Thoughtful questions will get an exhibitor's attention and make them remember you!

## 4. MAKE IT EASY TO KNOW YOUR NAME

We'll give you a name tag to write your name on at the entrance. It sounds simple, but make sure your handwriting is easy to read and place it in a visible spot on the side you shake hands with.

## 5. TALK ABOUT YOUR EXPERIENCE - BUT BE HUMBLE

It's important to talk about your relevant experience to show that you're a great candidate - but give others the chance to shine too.

## 6. THANK THEM FOR THEIR TIME

A simple thank you goes a long way and is the most positive way to end any conversation!

## 7. FOLLOW-UP

If you're interested in their firm, why not add the exhibitor you talked to on LinkedIn? We'll publish the names and positions of the exhibitors who attended shortly after the Fair.



## WOMEN LAWYERS' ASSOCIATION OF SOUTH AUSTRALIA

**Organisation Type:** Professional Association

**Exhibitors:** Shannon McMenammin (Committee Member); Lucie Lock (Committee Member) and Kylie Dunn (Secretary)

**About:** The Women Lawyers' Association of South Australia Inc (WLASA) is the South Australian branch of Australian Women Lawyers (AWL) and was incorporated on 28 July 1998. WLASA was originally formed by the women who comprised the Women Lawyers Committee of the Law Society of South Australia (WLC) and many of WLASA's current committee members continue that tradition by also holding a position on the WLC.

WLASA was founded with a number of objectives in mind. Our aim is to promote justice and equality for all women and we are committed to improving the career prospects for women within the legal profession. WLASA also prepares comments and submissions on issues relevant to women and law, maintains a professional and social network for women lawyers and lobbies on behalf of women in the law. Our members come from all sectors of the legal profession – private practice, the public sector, courts, universities, the judiciary and women not currently practising. Our members also include South Australian law firms and organisations which employ lawyers.



## WOMEN'S LEGAL SERVICE

**Organisation Type:** Not for profit

**Office Locations:** Multiple locations around Adelaide and regional South Australia

**Practice Areas:** Family, Criminal and Employment Law

**Exhibitors:** Lynley and Victoria

**About:** The Women's Legal Service SA (WLSSA) is a non-profit organisation working to provide free legal advice and assistance to women in South Australia facing domestic violence and other family law matters. WLSSA operates by funding received from the Australian Attorney-General's Department as well as private donations. The Adelaide office has a 20 staff at a time, including solicitors, social workers, community education coordinators, interns and volunteers and is located on 151 Franklin Street, Adelaide SA 5000

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# JOHNSON WINTER & SLATTERY

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## JOHNSON WINTER & SLATTERY

**Organisation Type:** Commercial Firm

**Office Locations:** Adelaide, Brisbane, Sydney, Melbourne and Perth

**Practice Areas:** Full Service Commercial

**Exhibitors:** Romaine Ponniah (Professional Development Coordinator); Wilma Lewis (Professional Development Advisor); Jos Cairn (Professional Development Advisor); Cherie Matchett (Administration Supervisor); Henry Materne-Smith (Law Clerk); Nicholas Mitchell (Associate); Charles Jordan (Associate); Edwin Fah (Senior Associate) and Gordon Radford (Partner)

**About:** Johnson Winter & Slattery is engaged by major businesses, investment funds and government agencies as legal counsel on important transactions and disputes throughout Australia and surrounding regions.

We help our clients navigate legal complexity in both commercial transactions and dispute resolution by applying specialist legal expertise, innovative technology and commercial awareness to our clients' business objectives. Commitments to outstanding client service, a collaborative ethos and the importance of fashioning commercial outcomes are hallmarks of our firm.



## THE LEO CUSSEN CENTRE FOR LAW

**Organisation Type:** Practical Legal Training (GDLP)

**Locations:** Melbourne

**Exhibitors:** Alex Giannopoulos (Manager, Industry Engagement & Careers) and Michelle O'Connor (Course Coordinator)

**About:** Since its establishment in 1972, Leo Cussen Centre for Law has been and continues to be recognised as a centre of excellence for practical legal training and continuing professional development for entry-level lawyers through to senior legal practitioners.

Our purpose is to provide high quality education, training and professional development to strengthen and support the administration of justice and the legal system.

Leo Cussen provides Practical Legal Training (PLT) and Continuing Professional Development (CPD) for lawyers, as well as traineeship programs for entry-level lawyers employed by law firms; training for overseas lawyers seeking admission to the Australian legal profession; and for lawyers needing to requalify, as well as courses for legal support staff.

# THOMSON GEER

LAWYERS

## THOMSON GEER

**Organisation Type:** Commercial Firm

**Office Locations:** Adelaide, Sydney, Melbourne, Brisbane and Perth

**Practice Areas:** Full Service Commercial

**Exhibitors:** Hilary Riddle (People & Development Advisor); Alice Leary (Lawyer); Daniel Jeffery (Lawyer) and Kirsty Dunn (Chief People & Development Officer)

**About:** Thomson Geer is a large Australian corporate law firm. We have more than 560 people, including 116 Partners operating out of our offices in Sydney, Melbourne, Brisbane, Perth and Adelaide. By size we are one of the 10 largest law firms operating in Australia, and the 5th largest independent Australian law firm.

We run summer clerkships and graduate programs in all of our offices. These are designed to ensure that you quickly become a part of our team, getting involved in high quality work and working closely with your experienced colleagues, including partners, to learn and develop your skills in a collaborative and supportive environment.

You will find that all of our partners and staff are approachable and always happy to share their knowledge and experience with you. You will have access to a supervising partner and a buddy, to help you navigate through the transition from uni to work and begin to build your chosen career. We encourage our clerks, graduates and trainees to get as much exposure to different practice areas and ways of working as they can – this is a reflection of how we work as a wider organisation; a fully integrated, cohesive, national team.



## COMMUNITY LEGAL CENTRES SA

**Organisation Type:** Not for profit

**Office Locations:** Christies Beach (Adelaide), Mount Gambier and Berri

**Practice Areas:** Family, Criminal, Civil and Immigration

**Exhibitors:** Ippei Okazaki (Sector Development Officer) and Catherine McMorrine (Chair CLCSA)

**About:** CJSSA is a not-for-profit organisation, committed to providing a quality professional legal assistance which makes a difference in the lives of individuals, families and communities

We now operate from Adelaide southern metropolitan, Murray Mallee, Fleurieu Peninsula, Limestone Coast and Riverland. We are the largest Community legal Service provider in South Australia and funded by the Commonwealth and State Attorney-General's Departments.

Community Justice Services provides free legal services to the community in a professional and friendly environment. We provide free legal advice in the areas of civil, criminal, family and immigration law to most members of the community and free court representation in both the State and Federal Courts as well as casework, all subject to eligibility.

We also undertake Community Legal Education, Law Reform and other community engagement activities.



# THE LAW SOCIETY

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## OF SOUTH AUSTRALIA

THE VOICE OF THE SOUTH AUSTRALIAN LEGAL PROFESSION

### THE LAW SOCIETY OF SOUTH AUSTRALIA

**Organisation Type:** Professional Association and Practical Legal Training (GDLP)

**Exhibitors:** Desiree Holland (Program Manager GDLP); Nathan Ramos (Program Assistant GDLP); Amelia Garreffa (Member Services Coordinator) and Kate Walkley (Acting Manager of Member Services)

**About:** With more than 3500 members, the Law Society is the peak body representing South Australia's legal profession. Several membership categories cater for the different stages of your career and as a Society member you will receive invaluable support and access to a wide range of member only resources.

## KAIN | LAWYERS

### KAIN LAWYERS

**Organisation Type:** Commercial Firm

**Office Locations:** Adelaide & Sydney

**Practice Areas:** Commercial Transactions, Disputes and Advice

**Exhibitors:** Brian Vuong (Director); Megan Lowe (Lawyer); Taylor Moore (Graduate Clerk); Sophia Laparidis (Graduate Clerk); Alyce Ricciardi (Associate Director); Michael Chrisohoo (Associate Director); Shaun Scott (Lawyer) Sara Ucci (Lawyer) and James Burchnall (Director)

**About:** Here at Kain Lawyers we provide an environment that challenges and supports our people to work as a team, realise their potential and give back to the community.

We are committed to improving the lives of each of our team members. It is one of the three strategic reasons for our existence. We improve our team's lives by:

- carefully mentoring them to achieve their professional potential; and
- nurturing them to achieve their personal potential (through our unique hands on work with our community).

We know that everyone is unique and brings different skills and perspectives to our team.

No matter what role you may occupy, everyone here at Kain Lawyers has the ability to innovate and shape their future – through both their daily work and contribution of ideas to improve our business.

# MinterEllison

## MINTER ELLISON

**Organisation Type:** Commercial Firm (Big Six)

**Office Locations:** Adelaide, Brisbane, Canberra, Darwin, Gold Coast, Melbourne, Perth, Sydney and International

**Practice Areas:** Full Service Commercial

**Exhibitors:** Jack Eccleston (Law clerk); Sarah Wedding (Lawyer); Declan Reidy (Law clerk); Shelini Hillier (Lawyer); Andrew Gibbons (Lawyer); Sarah Johnson (Lawyer); Lucy Burnett (Law Clerk) and Vanda Mutton (Talent Business Partner)

**About:** Minter Ellison is an international law firm, headquartered in Australia and regarded as one of the Asia-Pacific's premier law firms. Our teams collaborate across Australia, New Zealand, Asia and the UK to deliver exceptional outcomes.

We have a clear goal – to be our clients' best partner. We put the client at the centre of everything we do and partner with them to deliver truly innovative solutions.

We also think beyond the law, offering clients advisers who are multi-disciplinary and industry-facing to help them realise their strategic goals, grasp business opportunities and create value for their stakeholders.

# Arnold Bloch Leibler

Lawyers and Advisers

## ARNOLD BLOCH LEIBLER

**Organisation Type:** Commercial Firm

**Office Locations:** Sydney & Melbourne

**Exhibitors:** Shaneen Argall (Director of Human Resources); Emily Gray (Lawyer) and Christian Andreotti (Law Graduate)

**Practice Areas:** Commercial (banking & finance, competition, corporate & commercial, dispute resolution & litigation, native title & public interest law, property & development, reconstruction & insolvency, taxation, technology & intellectual property, workplace advisory)

**About:** At Arnold Bloch Leibler, our solutions-focussed approach to client outcomes shapes our unique workplace culture. People at all levels of the business are encouraged and empowered to get involved in projects and initiatives that speak to their interests and allow them to develop a career path in which they can thrive.

Whether you are an experienced lawyer, a recent graduate, or a motivated individual looking for their next move in one of our corporate services teams, Arnold Bloch Leibler provides meaningful professional development, interesting projects and generous benefits to all of our valued people.



**LIPMAN KARAS**  
A SPECIALIST LEGAL PRACTICE

## LIPMAN KARAS

**Organisation Type:** Commercial Firm

**Office Locations:** Adelaide, London and Hong Kong

**Practice Areas:** Alternative dispute resolution, Civil litigation, Debts/insolvency, Litigation – general

**Exhibitors:** Lorraine Wohling (Practice Development Manager)

**About:** Lipman Karas provides exceptional opportunities to talented, energetic and committed professionals to build their skills and experience by working closely with recognised leaders in their field in a collaborative environment.

We look for candidates who are self-motivated and who possess strong analytical, communication and interpersonal skills. The highest personal integrity is essential. In return, LK offers consistently challenging work on projects that are exceptional for their size, complexity and geographic reach.

The firm is committed to the development of its people and is recognised for its flexible work practices.



**THE COLLEGE OF LAW**

**Organisation Type:** Practical Legal Training (GDLP)

**Locations:** National

**Exhibitors:** Graham Jobling (Executive Director, South Australia)

**About:** The College of Law is the school of professional practice for lawyers in Australia and New Zealand. We are also the largest provider of practice-focused legal education in Australasia.

Our mission is to deliver innovative, practice-focused and flexible education and training to enhance the careers of professionals in the legal services industry.



## THE AURORA PROJECT

**Organisation Type:** Not for profit

**Office Locations:** National (including regional and remote areas)

**Exhibitors:** Elijah Caon; Alison Gunning and Fiona Luu

**Practice Areas:** Native title, Land rights, Policy development, Advocacy, Justice, Health and Social welfare, Human rights, Community development and Environmental policy for organisations supporting Indigenous communities.

**About:** The Aurora Internship Program facilitates individual professional development by building career experiences and opportunities in the sector, and to strengthen the capacity of Indigenous sector organisations by attracting and retaining talented Indigenous and non-Indigenous people. We pride ourselves on having a transformative impact on the organisations we support and on the career aspirations of our internship alumni. Interns provide much needed assistance to under-resourced organisations, while also gaining practical experience and a 'foot in the door' to career opportunities in the sector.

Funded internships are available for Aboriginal and Torres Strait Islander students and graduates.



**Government of South Australia**

**Attorney-General's Department**

## THE CROWN SOLICITOR'S OFFICE

**Organisation Type:** Government

**Office Locations:** Adelaide

**Exhibitors:** Ben Lu; Steven Buckham; Andrew Brook; Jamila Clinch; Kristal Strachan; Emily Denbigh; Kate Guy and Amy Teakle

**Practice Areas:** Provision of legal services to the Government of South Australia and representation of the government before courts and tribunals.

**About:** The Crown Solicitor's Office (CSO):

- provides legal advice to Cabinet, ministers and government agencies
- represents the Government of South Australia before courts and tribunals
- drafts legal documents for the government
- provides conveyancing and other property related services
- investigates on behalf of government
- resolves native title claim issues through negotiated agreements.

CSO has a direct role in the delivery of the state's broader objectives and does not have any other clients.